

Corporate Office: Bangalore

02 May, 2013

**PRESS RELEASE**

*Global Business exceeds ₹ 3.34 lakh crore*

*Net Profit for 2012-13 at ₹ 2004 crore up by 52.63%*

*Customer Base exceeds 32 Million*

**Major Highlights for the year 2012-13**

- ❖ **SyndicateBank** crossed two Major Milestones during 2012-13.
  - i. Bank crossed the milestone of ₹ 3,00,000 crore Business by December 2012 and exceeded business level of ₹ 3,34,779 crore as at 31<sup>st</sup> March 2013 with a growth of 18.06% over March 2012.
  - ii. Net Profit stood at ₹ 2,004 crore for the year 2012-13, up by ₹ 691 crore at 52.63% as against ₹ 1313 crore for 2011-12.
- ❖ Gross NPAs level ₹ 2979 crore Below March 12 position.
- ❖ Net NPA level at ₹ 1125 crore below March 12 position.
- ❖ Gross NPA ratio at 1.99% below March 12 ratio of 2.53%.
- ❖ Net NPA ratio at 0.76% is below March 12 ratio of 0.96%.
- ❖ Interest income increased by 12.13% to ₹ 17121 crore as against ₹15268 crore for 2011-12.
- ❖ Other Income increased by 9.01% to ₹ 1174 crore as against ₹ 1076 crore for 2011-12.
- ❖ Net interest income increased by 7.26% to ₹ 5454 crore as against ₹5085 crore for 2011-12.
- ❖ Provision Coverage Ratio increased to 83.41% from 80.06% as at March 2012.

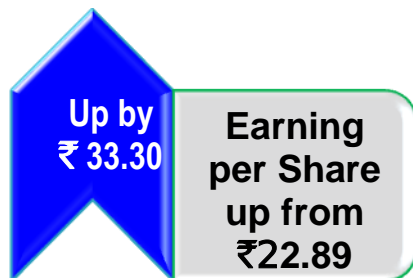
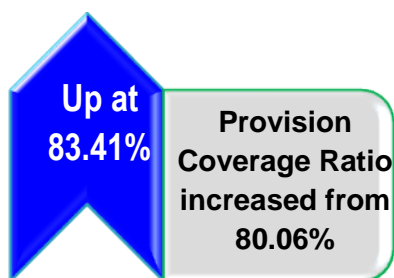
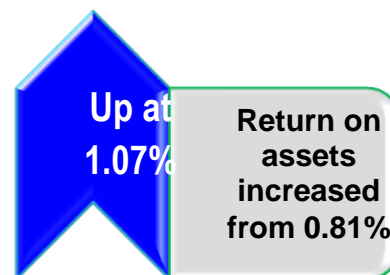
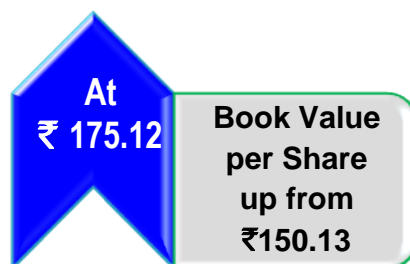
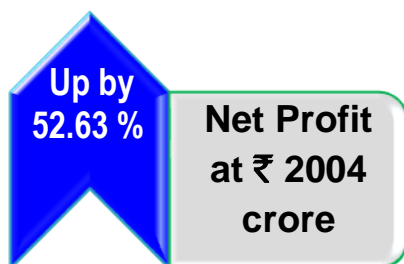
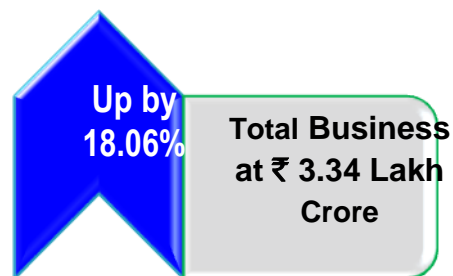
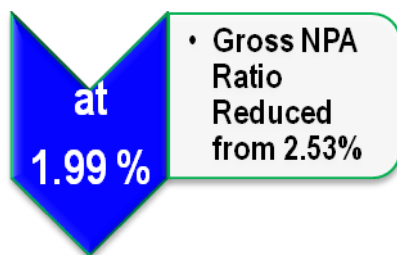
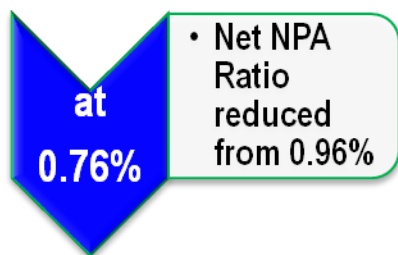
## Major Highlights for the year 2012-13 (contd...)

- ❖ Earnings per share increased to ₹ 33.30 against ₹ 22.89.
- ❖ Book Value per Share increased to ₹ 175.12 against ₹ 150.13.
- ❖ Bank opened 215 branches during the year expanding the Network to 2934 branches with total delivery outlets including ATMs, USBs, etc. at 5262.
- ❖ Equity Dividend proposed increased to 67% from 38% for 2011-12.
- ❖ Bank raised ₹ 1000/- crore Tier II Bonds to augment Share Capital.

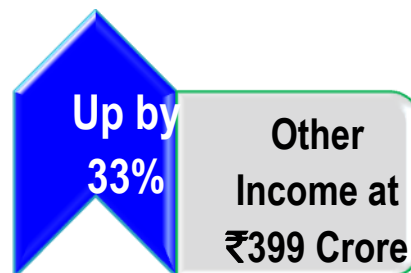
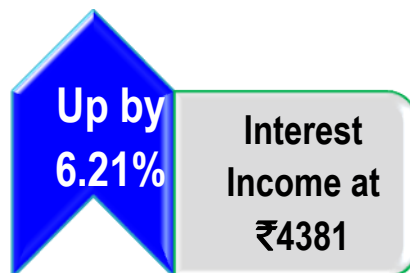
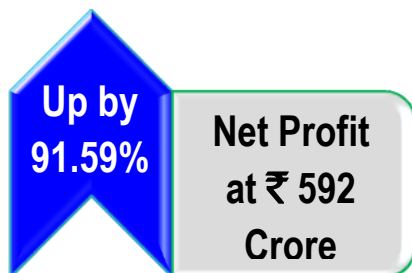
## Major Highlights for the quarter ended March 2013

- ❖ Net Profit increased by 91.59% to ₹ 592 crore as against ₹ 309 crore for the corresponding quarter of the previous year.
- ❖ Interest Income at ₹ 4381 crore increased by 6.21% as against ₹4125 crore for Q4 of 2011-12.
- ❖ Other Income at ₹ 399 crore increased by 33% as against ₹ 300 crore for Q4 of 2011-12.

## 2012-13 Vis-à-vis 2011-12



## Q4 of 2012-13 vis-à-Vis Q4 of 2011-12



## SNAP SHOT OF PERFORMANCE

### Annual Performance:

(₹ crore)

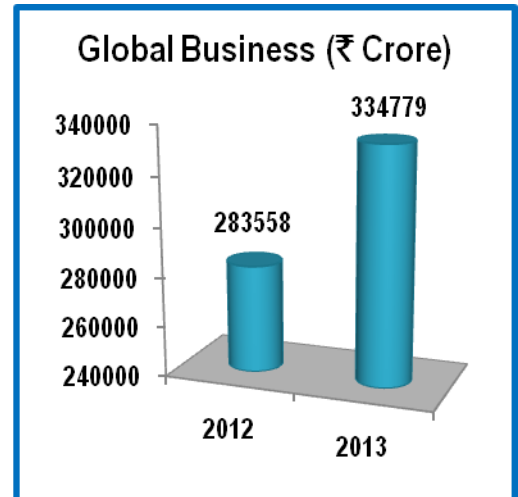
	Year ended Mar 12	Year ended Mar 13	%Growth (y-o-y)
Net Profit	1313	2004	52.63
Interest Income	15268	17121	12.13
Other Income	1076	1174	9.01
Net interest Income	5085	5454	7.26
Net Interest Margin (%)	3.43	3.19	
Yield on Advances (%)	10.98	10.51	
Cost of Deposits (%)	6.74	6.83	
Gross NPA Ratio	2.53	1.99	
Net NPA Ratio	0.96	0.76	
Gross NPA	3183	2979	
Net NPA	1185	1125	
Provision Coverage Ratio (%)	80.06	83.41	
Capital Adequacy Ratio (%)	12.24	12.59	
Earnings Per share (Annualized)	22.89	33.30	
Book Value per Share	150.13	175.12	
Equity Dividend proposed	38%	67%	

### 4<sup>th</sup> quarter Performance:

	Quarter ended Mar 12	Quarter ended Mar 13	%Growth (y-o-y)
Net Profit	309	592	91.59
Interest Income	4125	4381	6.21
Other Income	300	399	33.00
Net Interest Margin(%)	3.60	2.97	
Cost of Deposits	6.92	6.56	
Yield on Advances	11.01	10.04	

### **Global Business (y-o-y):**

- ❖ Global Business increased to ₹ 3,34,779 crore from ₹ 2,83,558 crore as at March 2012 with a growth of 18.06%.
- ❖ Global deposits increased to ₹ 1,85,356 crore from ₹ 1,57,941 crore as at March 2012 with a growth of 17.36%.
- ❖ Global Advances increased to ₹ 1,49,423 crore from ₹ 1,25,617 crore as at March 2012 with a growth of 18.95%.



### **Profitability Ratios:**

- ❖ Net Profit for the year 2012-13 increased to ₹ 2004 crore as against ₹ 1,313 crore for 2011-12 recording a growth of 53%.
- ❖ Net profit for the quarter ended March 2013 stood at ₹ 592 crore against ₹ 309 crore for the quarter ended March 2012 registering a growth of 92%.

### **Efficiency Ratios:**

- ❖ Return on Asset has increased to 1.07% from the March 12 level of 0.81%.
- ❖ Net Interest Margin (NIM) stood at 3.19%.

### **Value to Investors:**

- ❖ Book Value per share increased to ₹ 175.12 from ₹ 150.13 as at March 2012.
- ❖ Return on equity increased to 22.78% from 17.88% as at March 2012.
- ❖ Earnings per share increased to ₹ 33.30 from ₹ 22.89 for the year 2011-12.
- ❖ Equity Dividend proposed for 2012-13 increased to 67% against 38% for 2011-12.

### **Reduction in High Cost Bulk Deposits:**

- ❖ Bank pursued the strategy of reducing its dependency on high cost Bulk deposits and has shed ₹ 3718 crore during the year 2012-13 (11.12%) and brought down the level to ₹ 29715 crore from ₹ 33433 crore.

## Recovery:

- ❖ Gross NPAs Level Brought down to ₹ 2979 crore from ₹ 3183 crore as at March 2012.
- ❖ Gross NPA ratio declined to 1.99% from 2.53% as at March 2012.
- ❖ Net NPAs have declined to ₹ 1125 crore from ₹1185 crore as at March 2012.
- ❖ Net NPA Ratio declined to 0.76% from 0.96% as at March 2012.

## Branch Network:

- ❖ Bank opened 215 branches across the country during 2012-13 taking the total Branch network to 2934 branches (including 1 at London).
- ❖ Total delivery outlets consisting of Branches, Satellite Offices, Ultra Small Branches, Extension counters and ATMs have increased to 5262.
- ❖ **New ATMs:** 1300 Nos. of new Cash Dispensers being installed under the common procurement of DFS, MOF.
- ❖ **ATM for each Branch of the Bank:** Bank is in the process of procuring 1300 ATMs/Cash Dispensers to ensure that each branch of the Bank is provided with one ATM.
- ❖ Bank has procured Laptops to provide banking services to the customers of Ultra Small branches.
- ❖ Bank will be Reaching 3000 Branch network by 31.05.2013 and 3200 mark by 30.09.2013.

## Capital Adequacy:

- ❖ Bank raised capital to the tune of ₹ 1000 crore in the form of Tier II bonds during 2012-13 and is comfortable with the capital requirements as per the forthcoming BASEL III norms.
- ❖ The CRAR of the Bank stood at 12.59% as against 12.24% as at March 2012.
- ❖ Bank has plans to raise Equity Capital in the current fiscal.

## New Verticals:

- ❖ Mid Corporate Credit Department has been formed and is yielding good results.
- ❖ Vertical for Fee based income created last year has started yielding positive results.

## Priority Sector Credit:

- ❖ Bank has surpassed all the mandatory targets under Priority Sector credit and all its sub-sectors for year 2012-13.
- ❖ The Priority sector advances increased to ₹ 46437crore from ₹ 41383 crore as at March 12 recording a growth of 12.21% forming 44.62% of ANBC as against mandatory requirement of 40%.

## Financial Inclusion:

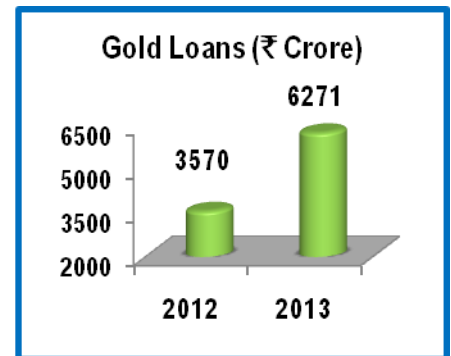
- ❖ Bank has completed the implementation of financial inclusion programme well before the schedule in all the 1553 villages allotted to it and made available the banking facilities to the unreached.
- ❖ Bank has taken a number of steps for smooth roll out of Direct Benefit Transfer in the identified districts. These initiatives are expected to go a long way in passing on the Economic benefits to the intended beneficiaries seamlessly.

### Micro and Small Enterprises:

- ❖ Total Advances to MSME sector stood at ₹ 16428 crore as at March 2013, against ₹ 14735 crore as at March 2012 registering a growth of 11.49% during the year 2012-13.
- ❖ Advances to Micro and Small Enterprises reached a level of ₹ 15037 crore as at March 2013, registering a growth of 12.56% over the March 2012 level of ₹ 13359 crore.
- ❖ The total outstanding advances to Micro Enterprises constituted 63% of advances to Micro and Small Enterprises Sector exceeding stipulated target of 60.00% for March 2013.

### Gold Loans:

- ❖ Loans against the security of Gold increased by 75.67% to ₹ 6271 crore from the March 2012 level of ₹ 3570 crore.



### Customer Conveniences:

- ❖ **SyndicateBank Mobile Application** is now available in Android 2.3 & above, I-phone 4 & above and Windows phone 7.5 & above. Solution for new initiative of NPCI for mobile payments through USSD Payment Gateway implemented already.
- ❖ To prevent Internet Banking frauds like phishing, Bank has implemented the RSA SecurID feature in Internet Banking wherein the Customer's Transaction Password will be dynamic in nature.
- ❖ Bank has implemented the highly secure SSL-EV for its Internet Banking web site. This enables the customer to confirm the genuineness of the site by way of distinct colour coding in green and display of Bank's name in the address bar of the browser.
- ❖ **Account opening with Aadhar UID:** New customers, enrolled for Aadhar number in UIDAI can open account with SyndicateBank through outbound-New account upload interface. Existing customers enrolled for Aadhar number in UIDAI can update the Aadhar number in their existing accounts with SyndicateBank.
- ❖ **E-Lounge facilities** have commenced at our Bangalore HSR Layout branch. This is a Self Service Customer Kiosks with facilities for Passbook Printing, Cash Deposit and Cheque Deposit. This facility will be extended to 15 other centers.

- ❖ Bank will be opening more **Business Process Management Centres**, for centralized account opening.
- ❖ Bank will be setting up **HNI lounges** at important centers to extend focused service to High Net Worth Customers.
- ❖ Mid Corporate Credit Branches and MSME Branches and Central Processing Centers (for Housing Loan), are being strengthened to cater to the needs of borrowers under these segments.
- ❖ Bank launched '**SyndicateBank VISA International Gold Debit Card**' containing the name and photo of the customer.
- ❖ Bank has been processing clearing cheques for **NCR region under CTS** in Delhi and for various centers in southern states at Chennai.
- ❖ Facility for **contribution to the Prime Minister's relief Fund** through Internet Banking is now available to the customers.

### **Technology Initiatives:**

- ❖ **USSD Payment Gateway**, a new initiative of NPCI for mobile payments, has been implemented by the Bank on 17.10.2012.
- ❖ *A comprehensive Antivirus solution* implemented in 17000 IP nodes to secure the Bank CBS network from threats like viruses, Trojan Horses, Worms, Intrusion, Hacking etc.
- ❖ *Grid Based Cheque truncation system (CTS)* introduced at Chennai for southern region. Implementation of CTS for the western grid is under progress.
- ❖ *To improve customer service*, technology driven tools have been provided to branches through Enterprise Data Warehousing & Business Intelligence Project.

### **Mutual Fund and Insurance products Distribution :**

- ❖ Bank has commenced the distribution of Mutual Fund products of 9 Asset Management Companies at select branches.
- ❖ Bank has approved the distribution of LIC Products and will start the delivery shortly.
- ❖ Bank is already having tie-up arrangement with M/s. United India Insurance Company for distribution of Non-Life Insurance Products.

### **Awards and Recognition:**

- ❖ **Financial Inclusion: Sunday Standard Survey:** The Bank was awarded "Best Banker – Financial Inclusion – under Large Banker Category" alongwith SBI on 22.08.2012 by "The Sunday Standard" as per field level survey conducted.



- ❖ **SKOCH Foundation's Digital Inclusion Awards 2012:** Gold award has been conferred to the Bank at SKOCH Foundation's Digital Inclusion Awards 2012, for BCP and IT DR Project, the highest Independent honour in India, at a colourful function on 18/09/2012 at New Delhi.
- ❖ **A Certificate of Merit** was also awarded to SyndicateBank for **BCP & IT DR Project** for being rated amongst the TOP 100 ICT projects in India during 2012.
- ❖ **Self Help Groups:** During the year 2011-12, Bank was adjudged 'Best Performer' among commercial banks operating in Karnataka by NABARD for its performance under the category of '**Highest Average Loan Size**' in relation to the SHG-Bank linkage programme.

### SLBC:

- ❖ Bank is the SLBC convener for the state of Karnataka and UTLBC Lakshadweep.
- ❖ Bank has Lead Bank responsibility in 27 districts across the country.
- ❖ Video Conferencing facility to all Lead District Managers in the Bank and SLBC has been provided.

### H R Initiatives:

- ❖ As part of the HR exercise, the Bank had made direct recruitments through open competition as well as campus recruitment for inducting manpower. 435 officers, 893 clerks and 75 Specialist Officers including C/As, Law Officers, Marketing Executives and others have joined the Bank.
- ❖ To cater to the needs of Branch Expansion and compensate retirement, the Bank is recruiting 1500 Probationary Officers.
- ❖ Bank is in the process of recruitment of 1400 Probationary Clerks through Common Recruitment process.

### Green Initiatives:

- ❖ Bank has taken steps towards implementation of "**Green Initiative in Corporate Governance**" by allowing paperless compliances through electronic mode.
- ❖ Bank has been sending soft copies of Annual Report to those members / investors who have registered their email IDs with M/s. Karvy Computershare (P) Ltd., Registrar and Share Transfer Agents of the Bank.
- ❖ Bank is actively encouraging transactions through alternative channel to reduce the usage of paper based payment instruments.
- ❖ Through the e-lounge facilities, Internet Banking and ATMs Bank is encouraging banking transactions through e-mode, thus paving way for a greater role towards green initiatives.